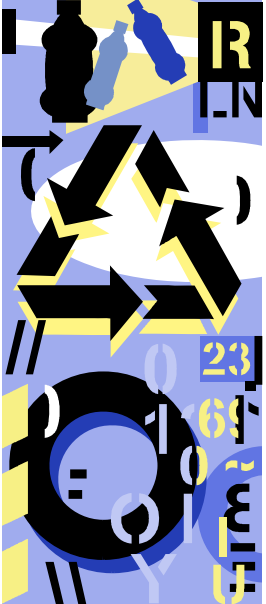


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ELERA



Missouri



Market **D**evelopment

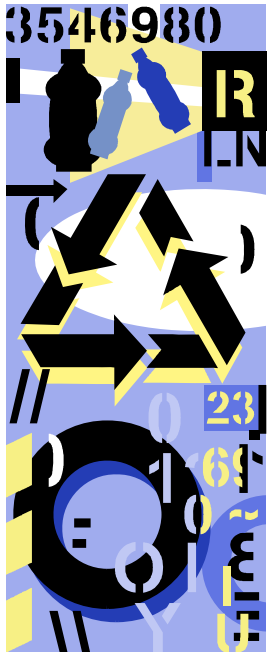


DProgram



MMDP Enabling Legislation

- Formed in 1990 through SB 530 260.335 RSMo ... (to) fund activities that promote the development and maintenance of markets for recovered materials.



ETIRA



Recycling Market Development



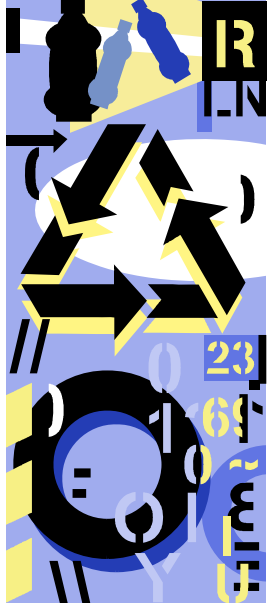
EIERA



- Helps ensure that collected recyclables are used as raw materials to make new products that are purchased and used by consumers.

MMDP Administration

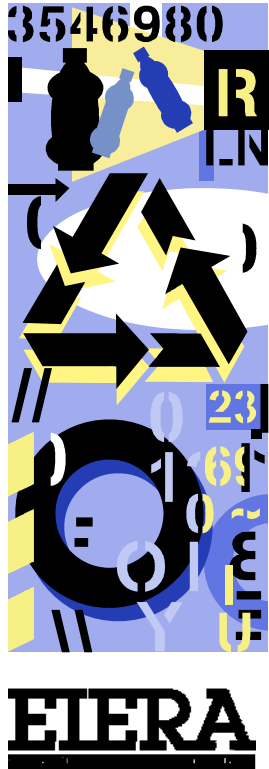
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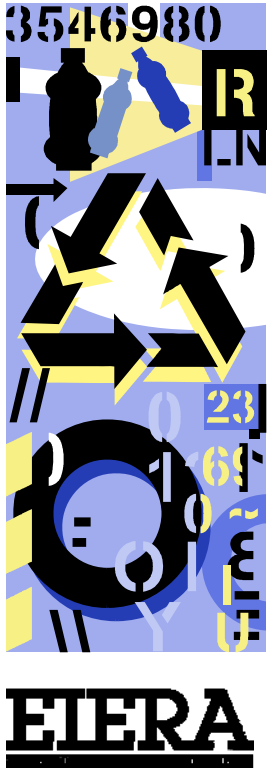
EHERA



Other MMDP Partners

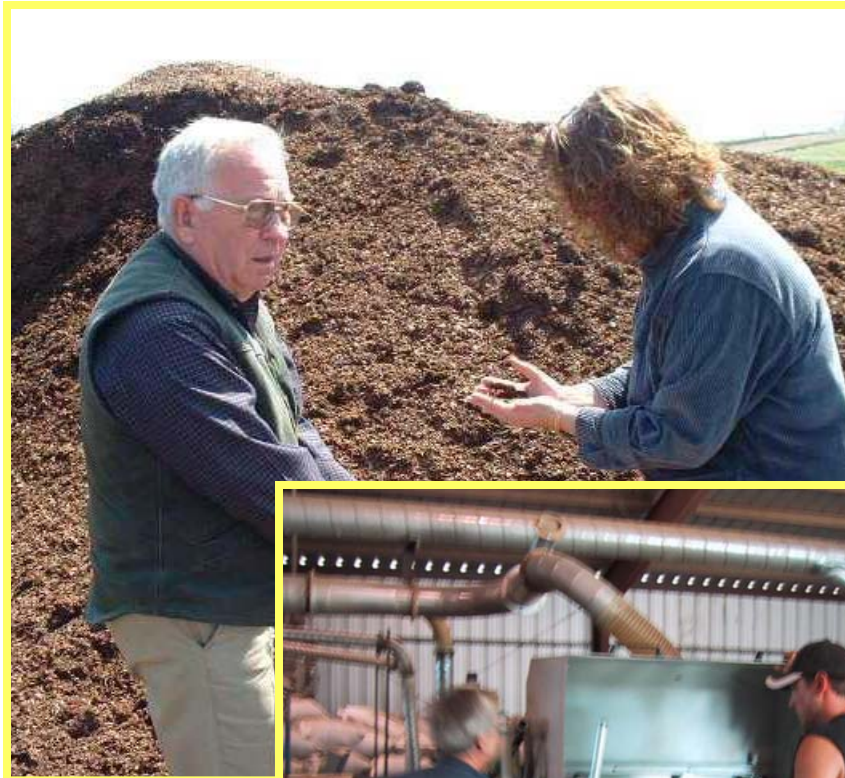


MMDP Funding

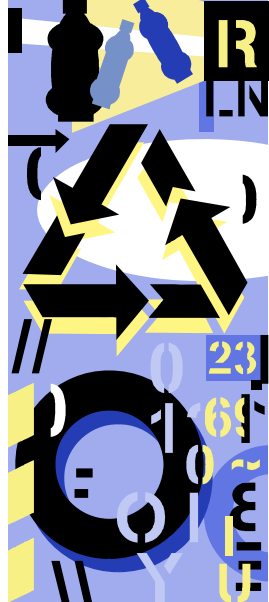


- \$800,000 from the Solid Waste Management Fund annually.

MMDP Provides



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MMDP Financial Assistance

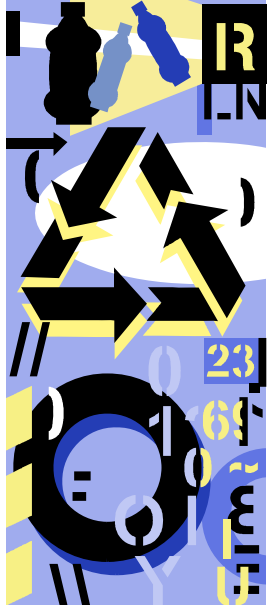
- Equipment used in the manufacture of products from recovered materials



- Equipment used in the final processing of recovered materials into feedstock.

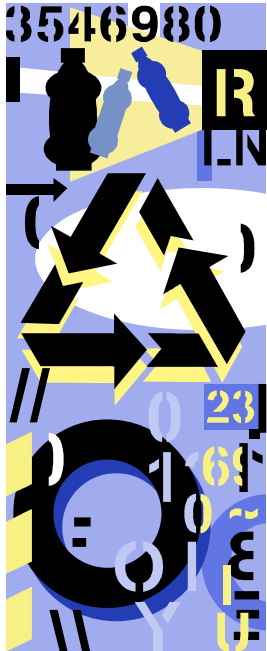


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Financial Assistance



EIERA

- Equipment used in Manufacturing products from recovered material or
- in the Final Processing of materials into feedstock
- 75% of specific equipment cost up to \$50,000
- Equipment must “add value”
- Applications accepted at any time

FA Evaluation Criteria

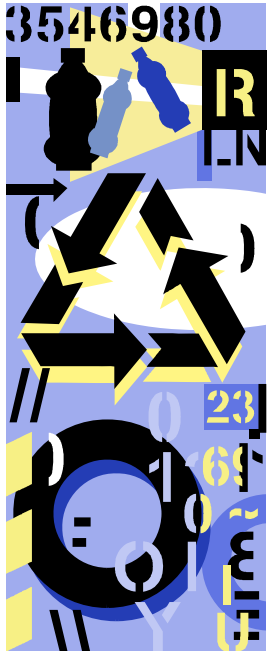
- Secure source of recovered materials
- Commercially proven technology
- Managerial ability of applicant
- Financial ability to implement project
- Viable market for finished product



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MMDP Technical Assistance

- Plant layout
- Optimizing efficiency of manufacturing processes
- Marketing or business planning
- Product feasibility
- Market analysis
- Web site development and training



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Information Services



EIERA

- Locating and procuring feedstocks
- Promoting Missouri recycled-content products
- Recycled Products Directory
- Industrial Materials Exchange
- Buy Recycled workshops
- Support for national and regional organizations and initiatives

Why Does it Matter? - Environmental Benefits



ETERA

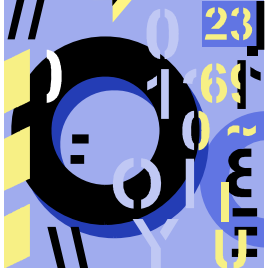
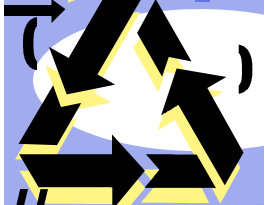
- Reduces pollution and conserves natural resources
- Saves energy and reduces greenhouse gases
- Reduces waste disposal
- Stimulates the state's development of green technologies



Economic Benefits

- Helps leverage additional investment in MO businesses .
- Hundreds of Missouri jobs created or retained
- Mil. \$ in cost savings to businesses

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EIERA



MMDP FA Summary



EIERA

Fiscal Year	# of Awards	Award Amount	Annual Est. Diversion (Tons)	Est. Jobs Created	Total Investment by Project	Total Est. Business Savings
2009	6	\$300,000	98,000	22	\$913,410	\$3,434,775
2008	8	\$332,443	142,781	27	\$1,812,956	\$4,997,335
2007	9	\$426,480	21,692	50	\$3,192,555	\$759,220
2006	9	\$380,200	24,000	21	\$1,237,142	\$840,000
2005	8	\$391,031	100,000	24	\$2,854,570	\$3,500,000
2004	13	\$556,995	165,626	64	\$2,412,498	\$5,796,910
2003	10	\$414,797	47,961	24	\$1,233,479	\$1,678,635
2002	10	\$449,114	89,027	42	\$2,790,963	3,115,945
2001	9	\$435,000	25,067	44	\$3,502,921	\$877,345
2000	8	\$495,250	26,850	17	\$3,304,454	\$939,750
1999	6	\$210,684	107,250	61	\$1,665,197	\$3,757,750
Total	96	\$4,391,994	848,254	396	\$24,920,145	\$29,697,665

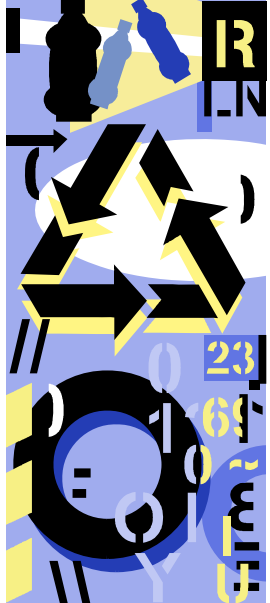
MMDP TA Summary



Fiscal Year	# of Awards	Annual Estimated Waste Diversion (Tons)	Estimated Jobs Created/Retained	Total Annual Cost Savings to Missouri Business
2009	15	1,424,598	53+	TBD
2008	18	2,212,988	23+	\$11,002,180
2007	16	13,500	15+	\$1,713,478
2006	17	11,002	63+	\$180,900
2005	13	172,000	70+	\$1,624,200
2004	17+	15,410	109+	\$660,399
2003	18	264,347	94	\$6,989,383
2002	17	178,973	81	\$5,725,356
2001	14	2,000	14+	\$100,814
2000	16	40,000	56	\$2,670,000
1999	14	66,282	62+	\$2,895,104
Total	158	4401100	640+	\$33,561,814.00

Opportunities

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EHERA

